



AGENDA

2024 Auto Finance Seminar:

Driving Ahead: Auto Finance Insights from Industry Leaders

May 15 - 16, 2024

[Hinshaw Chicago Office](#)

151 North Franklin Street | Suite 2500 | Chicago, IL

WEDNESDAY, MAY 15

6:30 pm – 8:30 pm
Welcome Dinner
RPM Italian

THURSDAY, MAY 16

8:30 am – 9:00 am
Seminar Check-In & Breakfast
Town Hall Foyer

9:00 am – 9:15 am
Welcome
Town Hall Room

9:15 am – 10:00 am
Plenary Session #1 – Regulatory Overdrive: What to Expect in 2024 and Beyond
Town Hall Room

Speakers:

[Lauren Campisi](#), *Hinshaw & Culbertson LLP, New Orleans*

[Vaishali Rao](#), *Hinshaw & Culbertson LLP, Chicago*

[John Redding](#), *Alston & Bird, Charlotte*

This session will address recent federal and state enforcement actions, regulatory priorities, and trends impacting the automotive finance industry.

THURSDAY, MAY 16

10:00 am – 10:15 am

Networking Break
Town Hall Foyer

10:15 am – 11:00 am

Plenary Session #2 – The FTC’s CARS Rule
Town Hall Room

Speakers:

[Dustin Alonzo](#), *Hinshaw & Culbertson LLP, New Orleans*

[David Gemperle](#), *Nisen & Elliott, LLC, Chicago*

This session will include a deep dive into the CARS Rule, the latest on the Petition for Review, and what the Rule means for assignees and commercial lenders.

11:00 am – 11:15 am

Networking Break
Town Hall Foyer

11:15 am – 12:00 pm

Plenary Session #3 – Privacy, Information Sharing & Connected Cars
Town Hall Room

Speakers:

[Cathy Mulrow-Peattie](#), *Hinshaw & Culbertson LLP, New York*

[John Ryan](#), *Hinshaw & Culbertson LLP, Chicago*

This session will address the state of the law on federal and state privacy, information sharing, and artificial intelligence impacting the automotive finance industry.

12:00 pm – 1:15 pm

Lunch

1:15 pm – 2:00 pm

Concurrent Session #1A: Commercial – Recent Bankruptcy Trends Impacting Dealer Cases
Relationships Room

Speakers:

[Kim Gage](#), *Cooksey, Toolen, Gage, Duffy & Woog, Costa Mesa*

[Stephen Strohschein](#), *Hinshaw & Culbertson LLP, Baton Rouge*

This session will discuss the pros and cons of receiverships for dealer cases, issues related to selling vehicles out of trust, and third-party releases, among other updates.

1:15 pm – 2:00 pm

Concurrent Session #1B: Consumer – Ancillary Products – Past, Present & Future State of Regulatory Expectations
Town Hall Room

Speakers:

[Dustin Alonzo](#), *Hinshaw & Culbertson LLP, New Orleans*

[Lauren Campisi](#), *Hinshaw & Culbertson LLP, New Orleans*

[Spencer Kook](#), *Hinshaw & Culbertson LLP, Los Angeles*

[John McPherson](#), *Hinshaw & Culbertson LLP, Los Angeles*

This session will discuss the regulation of ancillary products specific to the automotive finance industry, current legislative and regulatory trends impacting the sale, financing, and administration of these products, and recommendations for maintaining effective compliance programs to mitigate risk.

THURSDAY, MAY 16

2:00 pm – 2:45 pm

Concurrent Session #2A: Commercial – Mitigating Risks in Commercial Credit for Dealers Relationships Room

Speakers:

[Kim Gage](#), *Cooksey, Toolen, Gage, Duffy & Woog, Costa Mesa*
[Ofonedu-Ime Goodwyn](#), *Hinshaw & Culbertson LLP, Miami*
[Stephen Strohschein](#), *Hinshaw & Culbertson LLP, Baton Rouge*

In this session, we will revisit lessons learned from the past and provide recommendations for developing successful strategies for documenting transactions, maintaining lien priority, and managing defaults and workouts.

2:00 pm – 2:45 pm

Concurrent Session #2B: Consumer – FCRA Litigation Updates, Regulatory Enforcement Trends & Compliance Recommendations
Town Hall Room

Speakers:

[David Schultz](#), *Hinshaw & Culbertson LLP, Chicago*
[Gregg Stevens](#), *Hinshaw & Culbertson LLP, Dallas*
[Akeela White](#), *Hinshaw & Culbertson LLP, Chicago*

This session will cover the latest FCRA litigation and regulatory enforcement updates impacting the automotive finance industry and provide recommendations to mitigate risk.

2:45 pm – 3:00 pm

Networking Break
Town Hall Foyer

3:00 pm – 3:45 pm

Concurrent Session #3A: Commercial – Dealer Due Diligence & On-Going Monitoring
Relationships Room

Speakers:

[Dustin Alonzo](#), *Hinshaw & Culbertson LLP, New Orleans*
[Lauren Campisi](#), *Hinshaw & Culbertson LLP, New Orleans*
[Stewart Spielman](#), *Hinshaw & Culbertson LLP, Baton Rouge*

This session will discuss recommendations for effective dealer due diligence and on-going monitoring to reduce credit and compliance risks.

3:00 pm – 3:45 pm

Concurrent Session #3B: Consumer – Licensing & State Law Updates
Town Hall Room

Speakers:

[Bonnie Dye](#), *Hinshaw & Culbertson LLP, New Orleans*
[Adair Kingsmill](#), *Hinshaw & Culbertson LLP, New Orleans*

This session will discuss recent licensing and state law updates specific to the auto finance industry.

3:45 pm – 4:30 pm

Concurrent Session #4A: Commercial Lending Updates – Corporate Transparency Act, Rule 1071 and State Commercial Lending Disclosures
Relationships Room

Speakers:

[Dustin Alonzo](#), *Hinshaw & Culbertson LLP, New Orleans*
[Stephen Strohschein](#), *Hinshaw & Culbertson LLP, Baton Rouge*

This session will address how the Corporate Transparency Act, status of challenges to CFPB Rule 1071, and state commercial lending disclosures impact the auto finance industry.



3:45 pm – 4:30 pm

Concurrent Session #4B: Leasing Updates – Contracts, Licensing, Litigation, EVs, and Legislation
Town Hall Room

Speakers:

[Ken Rojc](#), *Nisen & Elliott, Chicago*

[Lauren Campisi](#), *Hinshaw & Culbertson LLP, New Orleans*

This session will cover the recent litigation specific to motor vehicle lease agreements and will provide compliance tips for mitigating potential risk, including with respect to unique issues related to EVs.

4:30 pm – 5:00 pm

Closing Remarks

Town Hall Room

5:00 pm – 6:00 pm

Happy Hour Reception

Town Hall Foyer